Pearls
FAQs

Q: Why are pearls special?
A: They are a gift of Nature. They are like snowflakes, one-of-a-kind.

Q: Do we have genuine pearls?
A: Yes! Our pearls are created from an oyster, which means they are genuine. The process occurs when the oyster secretes layers and layers of nacre or Mother of Pearl. All Vantel Pearls are genuine pearls.

Q: What is important to say at my next party?
A: Our pearls are genuine pearls. When you open an oyster, you may get a white, pink, lavender or even a black pearl. If asked by your customers, you may say, we just got notice from our company that we are utilizing Freshwater pearls. That is how we are getting these phenomenal colors.

Q: Why are there so many vibrant colors?
A: Some of the colors are natural. Some are enhanced.

Q: Are the current values of our pearls in line with our value chart?
A: Yes, they are in line. Pearl values have increased over the past several years and our Pearl Value Chart has not been recently updated. If anything, with inflation, our Pearl Value Chart may need to be increased soon.

Q: Where are our oysters and pearls from?
A: They are from Southeast Asia.

Q: What can I tell my customers from my past parties if they ask about the pearl difference?
A: Our pearls opened are genuine with vibrant colors, and are similar or higher in value.

Q: What is the best way to describe our oysters?
A: Many people are confused by all the words used to describe pearls including the word cultured. The best way to describe our pearls is genuine pearls.